



Hoover Enters Into New Licensing Agreement

ALPHARETTA, Ga. (September 12, 2002) -- Hoover Materials Handling Group, Inc. is producing the new Mauser TC 1000 (275-gallon) Intermediate Bulk Container at the Mt. Vernon, Ohio plant. The TC 1000 is expected to become the long-awaited standard global IBC. Hoover is the exclusive TC 1000 licensee of Mauser Container Systeme GmbH in the United States.

“Mauser is known throughout the world as the producer of the highest quality industrial containers,” said David E. Pinion, Vice President, and General Manager of Hoover’s Industrial Packaging Division. “Mauser has worked extensively with MIPI members (Mauser International Packaging Institute, an association of Mauser Licensees worldwide) to design and develop an IBC that outperforms current tubular designs and is offered at a very competitive price.”

MIPI was founded in 1992 to create a global platform in the Industrial Packaging industry. There are 29 members, which encompass the leading Industrial Plastic Packaging manufacturers in 26 countries. “Being a part of the MIPI organization provides our customers with a worldwide quality standard that is certified by MIPI, and audited every two years,” said Pinion.

The mission of MIPI involves optimizing a total supply chain solution for customers. “As the North American partner in MIPI, we now have the advantage of delivering standardized products to our global customers in all important markets, worldwide,” Pinion added.

The TC 1000 is a composite IBC that features a blow-molded bottle enclosed in a rugged tubular steel cage (TC). It is available in three pallet types: economical wood, high-performance plastic, or durable steel. The TC 1000 is reusable and stacks with other IBC designs, offers the ideal combination of low weight and high performance, and is UN Certified.

Discharge valve options include ball-, butterfly-, or piston-type, with a choice of gasket material. The TC 1000 can be customized to meet specific customer requirements.

About Hoover Materials Handling Group, Inc.

Based in Alpharetta, Georgia, Hoover Materials Handling Group Inc. (HMHGI) is a fully integrated provider of industrial packaging and services with six manufacturing facilities in the United States. Hoover has more than 50 years of manufacturing experience as North America's premier manufacturer and service provider of intermediate bulk containers (IBCs), drums, and related services. HMHGI is comprised of four separate business units: Industrial Packaging, Asset Tanks, Distribution Services, and Endural. Through these business units, HMHGI's offerings include fleet management, manufacturing, pickup, delivery, tracking, cleaning, distribution, recycling, and disposal—thereby lowering customer's costs, regulating quality, and streamlining accountability. HMHGI is a certified Responsible Care® partner, a set of management practices and principles sponsored by the American Chemistry Council. Its participation in the program assures customers continuous improvement in the areas of pollution prevention, distribution, product stewardship and safety and health issues of workers and the public.

For more information, contact **HMHGI at (800) 391-3561** or visit us online

<http://www.hooversolutions.com/>

For Additional Information:

Douglas R. Silverman 800-737-8683

Mark DuCharme 770.594.0110

